A challenging perspective:

Offering best-in-class infrastructure & support for research and education



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### Higher Education & research in The Netherlands: Serving 180 institutions & ~1.5 million end-users



### **SURF Cooperation: change of structure & culture**



### SURF integrally manages Dutch research e-Infrastructure



### **Sources of income SURF**



Min. of Education, Culture, Science subsidies	20.007.000
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(via covenant with institutions) subsidies	7.008.000
Min of Econ. Aff. subsidies	1.200.000
EU subsidies	1.866.000
Other subsidies	65.000
ICT services	1.772.000
Network services	24.263.000
Licences	2.403.000
Media sales	4.983.000
Collaboration contributions	3.643.000
Other income	10.509.000
Release of equalisation reserves	8.503.000
Total	86.222.000

## It's all about services: SURFnet Service Philosophy

- □ Innovation (government funded) is focused on creating operational services
- Portfolio with infrastructure services and application services
- Infrastructure services (e.g. internet, federation) charged to customers via lump-sum fees. Application services offered via "service menu": charges based on actual usage
- Development of new services and roadmaps organized in close collaboration with institutions and users
- □ Active support for communities of practice and lead-users
- □ Investing in marketing and communications where applicable (e.g. security awareness)



### Active portfoliomanagement crucial for fast adoption: SURFnet uses both push and pull methods



### Let's not forget our roots and unique selling point: Keep innovating and create market-push



## The magic triangle of NREN's: services, innovation & knowledge exchange





SURF

### Major challenge 1 ahead for universities... A landscape with a range of serious security threats



Bottom-line: too many threats versus limited budgets and too few qualified professionals

### NREN's can support universities: community building





Bottom-line: collectively the sector has a lot of expertise and communities can increase impact



### NREN's can support universities:

### offering protection and efficient campus services



Bottom-line: expertise to manage firewalls no longer needed on campus: e.g. firewall-as-a-service

### Major challenge 2 ahead for universities...

#### ICT becomes more complicated and diverse and...

#### ...hard to attract and retain qualified staff



#### Bottom-line: universities have to combine forces in any future-proof scenario

# Opportunity: joint development of campus services...

- ✓ Let's not forget: research & education are the primary processes for universities
- ✓ ICT-staff should make a difference by supporting researchers, teachers and students
- ✓ Standard services readily available from commercial (cloud) providers
- Collaboration (demand aggregation, joint procurement) is essential to acquire services with the right conditions
- NREN's can support universities: aggregating demand, joint tendering, vendor management etc



✓ First examples: SURFwireless and SURFcumulus (IaaS)

Bottom-line: universities should not compete with the market but instead make a difference for users

### Examples: recently developed demand-driven campus services



### SURFcumulus: an alternative for datacenters on campus



### SURFwireless: excellent Wi-Fi on campus



#### Major challenge 3 ahead for universities...

open science & education require access to resources for anyone



Bottom-line: political and societal pressure to 'open up' the academy is expected to increase

### NREN's possess an essential 'building block': Identity federations



Bottom-line: open and standard-based interconnection framework supports open science & education





### Major challenge 4 ahead for universities... Vendors are becoming bigger and bigger



Total budget University of Cantabria 2016: 106M euro

Total ICT budget UC 2016: estimated at ~6M euro



Source: Gartner In trillion dollars/year

Bottom-line: individual universities typically do no longer have the required buying power and expertise

### NREN's can support in role of trusted partner

- Economies of scale in case of commodities: e.g. software licences
- Economies of process: e.g. centralizing purchasing
- Sharing of knowledge: e.g. European tendering regulations
- Quality improvement: e.g. privacy framework towards cloud providers

Bottom-line: return to 'level playing field' by combining forces nationally and internationally

### Major challenge 5 ahead for universities... Demand and supply of ICT-tooling is evolving continually



Bottom-line: impossible to support any ICT-tool for research & education

NREN can support by facilitating Special Interest Groups (e.g. on research data), Support4Research and with National Coordinating Role for RDM

MasterClass Support4Research

#### SURFspace.nl







**LCRDM** 

#### Bottom-line: universities should exchange knowledge and standardize

### Major challenge 6 ahead for universities... Data volumes grow exponentially



Bottom-line: data volumes grow exponentially while universities typically have constraint budgets

## NREN can support by offering an integrated e-infrastructure, including compute & storage services



Bottom-line: network, compute and storage are interdependent and should be managed as such







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